



**FY13 Budget Overview** 

May 7, 2012

# Agenda

- Introductions
- Springfield's Successes
- Causes of the Current Situation
- Requests for Assistance
- Next Steps

## Springfield's Success

- Developed City's first Strategic Action Plan
- Paid back State loan
- Multiple bond rating upgrades by both major raters
- Continued to maintain stringent financial policies implemented by the Control Board
- Developed Capital Improvement Plan and Debt Affordability analysis
- Created the City's Multi-Year Financial Plan
- Implemented monthly and quarterly reporting to the Council and public
- Created tax payer monthly statement
- Consolidated City and School CFO's
- Maximizing grant opportunities from all sources
- Maximizing technology MUNIS, Accela, NeoGov
- Reduced General Fund FTEs by 17% while maintaining core services to date
- Responded to, recovered from and planned for rebuilding from TWO MAJOR NATURAL DISASTERS including managing cash flow to ensure vendors were paid timely and general operations could be maintained



### Causes of the Current Situation

- Property Taxes Levy Ceiling Beginning in FY12, the City's levy has been constrained by the proposition 2 and ½ levy ceiling. This means that we lose the annual 2 and ½ percent increase (worth \$4.3M in FY12) and new growth (averaged at \$4.3 million for the past 5 years). This revenue is lost in the current and subsequent years and can never be used to support City services.
- State Aid The City's Unrestricted General Government Aid (UGGA) has decreased by a total of \$13 million, or 29%, since FY08. Right now, the amount of UGGA received by the City does not even fully cover the City's required contribution through Chapter 70 to School Department operations. In summary, all of the City's State Aid supports the School Department and none is available to support municipal operations.
- Legal & Contractual Increases The City must account for non-discretionary increases in the budget such as health insurance, pensions, labor contracts, and energy costs which crowds out the ability to maintain core programs and services.
- Long Term Trend City core services are being squeezed by the lack of revenue growth and demand imposed by growth in cost of non-discretionary expenses (shift from 75/25 to 86/14)



## Multi-Year Financial Forecast

Property Taxes		FY07 ACTUAL	FY08 ACTUAL	FY09 ACTUAL	FY10 ACTUAL	FY11 ACTUAL	FY12	FY13 MYFP	FY13 MYFP	FY14 MYFP	FY15 MYFP	FY16 MYFP
Property Taxes    Jal. 134.996   194.389.339   158.793.820   155.200.19   150.748.781   154.232.988   157.200.115   157.203.115   192.031.15   102.031.     Jacob Receipts   5.276.157   45.760.105   42.777.97   45.760.105   42.777.97   45.776.105   42.198.139   241.948.239   241.948							ADOPTED	Base Case	Balanced Case	PROJECTED	PROJECTED	PROJECTED
Local Receipts	REVENUE											
State Aid - Schools (237,177, 377   259,741,978   241,946,329   264,140,772   266,997,817   252,020,995   252,020,	Property Taxes	141,134,996	144,389,339	158,790,820	165,100,169	160,748,781	164,232,988	157,203,115	157,203,115	157,203,115	159,203,115	160,203,115
State Aid, Non-Schools   68,076,777   68,737,284   66,144,023   51,088,004   52,620,009   51,288,005   40,298,684   51,618,919   50,417,330   48,551, Reservers   11,304,220   13,200,000   61,300,000   50,000	Local Receipts	52,976,157	45,260,105	47,973,995	42,537,995	38,431,505	36,341,229	34,307,682	34,707,682	33,095,546	33,017,812	32,917,81
Reserves	State Aid - Schools	237,177,377	259,741,998	241,946,329	264,140,752	266,995,345	279,124,754	290,106,708	290,106,708	298,682,046	307,514,645	316,612,22
Other Sources    199, 365, 307   S18, 128, 726   S22, 159, 387   S42, 515, 709   S48, 131, 380   S42, 203, 022   S38, 416, 189   S47, 131, 396   S49, 591, 286   S56, 652, 902   S63, 784, 189   S49, 591, 286   S56, 652, 902   S63, 784, 189   S49, 591, 286, 286, 586, 652, 902   S63, 784, 189   S49, 591, 286, 286, 586, 652, 902   S63, 784, 189   S49, 591, 286, 286, 586, 652, 902   S63, 784, 189   S49, 591, 286, 286, 586, 582, 902   S63, 784, 189   S49, 591, 286, 286, 586, 582, 902   S63, 784, 189   S49, 591, 286, 286, 586, 582, 902   S63, 784, 189   S49, 591, 286, 286, 586, 582, 902   S63, 784, 189   S49, 591, 286, 286, 586, 582, 902   S63, 784, 189   S64, 583, 584, 189   S49, 591, 286, 286, 586, 582, 902   S63, 784, 189   S64, 583, 584, 189   S64, 584, 584, 189   S64, 584, 584, 584, 584, 584, 584, 584, 58	State Aid - Non-Schools	68,076,777	68,737,284	62,144,023	51,983,004	52,629,095	51,288,096	49,298,684	51,613,891	51,610,579	50,417,330	48,551,69
Total   499,365,307   518,128,726   522,159,387   542,351,709   548,131,380   542,203,022   538,416,189   547,131,396   549,591,286   556,652,902   563,784,	Reserves	-	-	11,304,220	10,000,000	13,500,000	6,215,955	7,000,000	7,000,000	3,500,000	1,000,000	-
EXPENDITURES City Non-Discretionary SCHOOLS 274,895,677 296,909,519 282,212,288 310,099,714 320,000 1,320,	Other Sources	-	-	-	8,589,789	15,826,654	5,000,000	500,000	6,500,000	5,500,000	5,500,000	5,500,00
City Non-Discretionary   CSCHOOLS   274,895,677   296,909,519   282,212,288   310,099,714   320,382,859   330,384,330   342,759,459   353,042,242   363,633,510   374,542   363,633,510   374,542   363,633,510   374,542   363,633,510   374,542   363,633,510   374,542   363,633,510   374,542   363,633,510   374,542	Total	499,365,307	518,128,726	522,159,387	542,351,709	548,131,380	542,203,022	538,416,189	547,131,396	549,591,286	556,652,902	563,784,84
City Non-Discretionary   CSCHOOLS   274,895,677   296,909,519   282,212,288   310,099,714   320,382,859   330,384,330   342,759,459   353,042,242   363,633,510   374,542   363,633,510   374,542   363,633,510   374,542   363,633,510   374,542   363,633,510   374,542   363,633,510   374,542   363,633,510   374,542	EXPENDITURES											
SCHOOLS   274,895,677   296,909,519   282,212,288   310,099,714   320,382,859   330,343,330   342,794,599   333,042,242   365,633,510   374,542, MUSEUM   1,100,000   1,200,000   1,320,												
MUSEUM	· ·	274 895 677	296 909 519	282 212 288	310 099 714	320 382 859	330 834 330	342 759 459	342 759 459	353 042 242	363 633 510	374,542,515
DEBT SERVICE   34,399,357   39,522,411   39,231,614   38,250,684   39,047,540   38,189,091   38,900,598   38,189,091   40,667,616   41,269,645   42,507, STATE ASSESSMENTS   2,834,318   2,591,642   3,216,792   3,284,665   3,068,177   2,997,635   3,045,885   3,105,895   3,105,885   3,105,885   3,105,885   3,105,885   3,105,885   3,105,885   3,105,885   3,105,895												1,320,00
STATE ASSESSMENTS   2,834,318   2,591,642   3,126,792   3,284,465   3,068,177   2,997,635   3,045,885   3,045,885   3,106,803   3,168,999   3,232, CONTRIBUTION RETIREMENT PENSION   18,876,050   21,194,541   20,844,904   22,050,947   23,926,835   23,703,102   24,585,326   24,585,326   25,817,064   26,764,692   27,691, UNEMPLOYMENT   420,000   110,0656   -												42,507,73
CONTRIBUTION RETIREMENT PENSION 18,876,050 21,194,541 20,844,904 22,050,947 23,926,835 23,703,102 24,585,326 24,585,326 25,817,064 26,764,602 27,691 UNEMPLOYMENT 420,000 110,656 - 527,421 306,900 475,087 47												3,232,31
UNEMPLOYMENT 420,000 110,656 - 527,421 306,900 475,087												27,691,75
WORKERS COMPENSATION				20,011,501								475,08
MEDICAL & DENTAL  - 1,095,890			-	_								1,000,00
HEALTH INSURANCE - CITY 30,086,966 23,824,214 23,119,014 22,782,865 21,788,782 23,544,952 23,350,690 23,350,690 24,284,718 25,256,106 26,266, NON-CONTRIB. PENSIONS - 490,918 - 321,734 327,259 300,000 300,000 315,00		_	_									
NON-CONTRIB. PENSIONS - 490,918 - 321,734 327,259 300,000 300,000 315,		30 086 966	23 824 214									
CAPITAL RESERVE FUND  2,071,398  - 2,545,124  2,901,441  2,459,738  2,500,995  2,459,738  2,576,025  2,653,305  2,732, PARKING CONTRACT  - 285,611  1,045,291  1,397,072  1,279,521  1,360,617  1,394,632  1,394,632  1,394,632  1,422,525  1,450,976  1,479, DIF Debt Service Payment  660,185  125,735  130,000  130,000  130,000  133,900  137,917  142, Subtotal (Non-Discretionary)  364,683,766  386,249,512  372,275,240  408,611,594  419,049,602  443,726,287  442,973,523  457,700,227  471,643,209  485,963,  85%  City Discretionary  City Departments  121,511,707  124,938,685  124,916,411  117,548,099  125,313,094  111,163,052  121,495,375  103,857,873  91,591,059  85,009,693  77,821, % of Total  Subtotal (Discretionary)  121,861,707  124,938,685  124,916,411  118,573,099  126,138,094  111,788,052  121,795,375  103,857,873  91,591,059  85,009,693  77,821, % of Total  25%  24%  25%  22%  23%  21%  211,795,375  104,157,873  91,891,059  85,009,693  77,821, % of Total  25%  24%  25%  22%  23%  21%  21%  219,5375  210,415,733  91,891,059  85,009,693  77,821, % of Total  Expenditures  486,545,473  511,188,197  497,191,651  527,184,693  545,187,696  542,203,022  565,521,662  547,131,396  549,591,287  556,652,902  563,784, MYFP - Surplus / (Gap)  12,819,834  6,940,529  24,967,736  15,167,016  2,943,684  (0)  (27,105,473)  (0)  (0)  (0)  (0)  (0)  (0)  Actual Stabilization Balance  54,940,529  24,967,736  15,167,016  2,943,684  (0)  (27,105,473)  (0)  34,000,000  30,0000  30,0000  29,500,000  29,500,000  29,500,000  29,500,000  29,500,000  29,500,000  29,500,000  29,500,000  29,500,000  29,500,000  29,500,000												315,000
PARKING CONTRACT - 285,611 1,045,291 1,397,072 1,279,521 1,360,617 1,394,632 1,394,632 1,492,525 1,450,976 1,479, PAY-AS-YOU-GO CAPITAL - 1,285,337 3,312,791 2,121,882 3,018,418 2,881,615 2,881,615 2,939,248 2,998,032 3,057, DIF Debt Service Payment 660,185 125,735 130,000		2 071 398		_								2,732,905
PAY-AS-YOU-GO CAPITAL										7 7	, ,	
DIF Debt Service Payment  660,185 125,735 130,000 130,000 130,000 133,900 137,917 142,  Subtotal (Non-Discretionary) 364,683,766 386,249,512 372,275,240 408,611,594 419,049,602 430,414,970 443,726,287 442,973,523 457,700,227 471,643,209 485,963,  % of Total			203,011									
Subtotal (Non-Discretionary)         364,683,766         386,249,512         372,275,240         408,611,594         419,049,602         430,414,970         443,726,287         442,973,523         457,700,227         471,643,209         485,963, 85%           % of Total         75%         76%         75%         78%         77%         79%         78%         81%         83%         85%           City Discretionary         City Departments         121,511,707         124,938,685         124,916,411         117,548,099         125,313,094         111,163,052         121,495,375         103,857,873         91,591,059         85,009,693         77,821,           M.C.D.I. CONTRACT         350,000         -         -         1,025,000         825,000         625,000         300,000         300,000         300,000         300,000         -         -         500,000         -         -         1,025,000         825,000         625,000         300,000         300,000         300,000         300,000         300,000         300,000         300,000         300,000         300,000         400,000         400,000         400,157,873         91,891,059         85,009,693         77,821,400         400,000         400,000         400,157,873         91,891,059         85,009,693         77,				1,203,337								142,055
% of Total 75% 76% 75% 76% 75% 78% 77% 79% 78% 81% 83% 85% 66 City Discretionary  City Departments 121,511,707 124,938,685 124,916,411 117,548,099 125,313,094 111,163,052 121,495,375 103,857,873 91,591,059 85,009,693 77,821, M.C.D.I. CONTRACT 350,000 1,025,000 825,000 625,000 300,000 300,000 300,000 - Subtotal (Discretionary) 121,861,707 124,938,685 124,916,411 118,573,099 126,138,094 111,788,052 121,795,375 104,157,873 91,891,059 85,009,693 77,821, % of Total 25% 24% 25% 22% 23% 21% 21% 19% 17% 15% 15% 104,157,873 91,891,059 85,009,693 77,821, % of Total Expenditures 486,545,473 511,188,197 497,191,651 527,184,693 545,187,696 542,203,022 565,521,662 547,131,396 549,591,287 556,652,902 563,784, MYFP - Surplus / (Gap) 12,819,834 6,940,529 24,967,736 15,167,016 2,943,684 (0) (27,105,473) (0) (0) (0) (0) Actual Stabilization Balance 34,897,570 30,011,939 43,752,876 * Estimated Stabilization Balance 41,000,000 34,000,000 30,000 29,500,000 29,5		264 692 766	296 240 512	272 275 240								,
City Discretionary       City Departments       121,511,707       124,938,685       124,916,411       117,548,099       125,313,094       111,163,052       121,495,375       103,857,873       91,591,059       85,009,693       77,821,         M.C.D.I. CONTRACT       350,000       -       -       1,025,000       825,000       625,000       300,000       300,000       300,000       -         Subtotal (Discretionary)       121,861,707       124,938,685       124,916,411       118,573,099       126,138,094       111,788,052       121,795,375       104,157,873       91,891,059       85,009,693       77,821,         % of Total       25%       24%       25%       22%       23%       21%       21%       19%       17%       15%         Total Expenditures       486,545,473       511,188,197       497,191,651       527,184,693       545,187,696       542,203,022       565,521,662       547,131,396       549,591,287       556,652,902       563,784,         MYFP - Surplus / (Gap)       12,819,834       6,940,529       24,967,736       15,167,016       2,943,684       (0)       (27,105,473)       (0)       (0)       (0)       (0)         Actual Stabilization Balance       34,897,570       30,011,939       4												<b>463,303,70</b>
City Departments 121,511,707 124,938,685 124,916,411 117,548,099 125,313,094 111,163,052 121,495,375 103,857,873 91,591,059 85,009,693 77,821, M.C.D.I. CONTRACT 350,000 - 1,025,000 825,000 625,000 300,000 300,000 300,000 - 1,025,000 825,000 625,000 300,000 300,000 300,000 - 1,025,000 825,000 625,000 300,000 300,000 300,000 300,000 - 1,025,000 825,000 625,000 300,000 300,000 300,000 300,000 300,000 - 1,025,000 825,000,693 77,821, M.C.D.I. CONTRACT 350,000 124,938,685 124,916,411 118,573,099 126,138,094 111,788,052 121,795,375 104,157,873 91,891,059 85,009,693 77,821, M.C.D.I. CONTRACT 350,000 25,000,693 124,916,411 118,573,099 126,138,094 111,788,052 121,795,375 104,157,873 91,891,059 85,009,693 77,821, M.C.D.I. CONTRACT 350,000 25,000,693 124,916,411 118,573,099 126,138,094 111,788,052 121,795,375 104,157,873 91,891,059 85,009,693 77,821, M.C.D.I. CONTRACT 350,000 25,000,693 124,916,910 124,918,615 124,916,411 118,573,099 126,138,094 111,788,052 121,795,375 104,157,873 91,891,059 85,009,693 77,821, M.C.D.I. CONTRACT 350,000 124,938,685 124,916,411 118,573,099 126,138,094 111,788,052 121,795,375 104,157,873 91,891,059 85,009,693 77,821, M.C.D.I. CONTRACT 350,000 124,938,685 124,916,411 118,573,099 126,138,094 111,788,052 121,795,375 104,157,873 91,891,059 85,009,693 77,821, M.C.D.I. CONTRACT 350,000 124,938,685 124,916,411 118,573,099 126,138,094 111,788,052 121,795,375 104,157,873 91,891,059 85,009,693 77,821, M.C.D.I. CONTRACT 350,000 124,938,685 124,916,411 118,573,099 126,138,094 111,788,052 121,795,375 104,157,873 91,891,059 85,009,693 77,821, M.C.D.I. CONTRACT 350,000 124,938,685 124,916,411 118,573,099 126,138,094 111,788,052 121,795,375 104,157,873 91,891,059 85,009,693 77,821, M.C.D.I. CONTRACT 350,000 124,938,685 124,916,411 118,573,099 126,138,094 111,788,052 121,795,375 104,157,873 91,891,059 85,009,693 77,821,000 124,910,000 124,910,000 124,910,000 124,910,000 124,910,000 124,910,000 124,910,000 124,910,000 124,910,000 124,910,000 124,910,000 124,910,000 124,910,000 124,910,000 124,910,000 124,910,0	78 Of Total	7370	7070	7570	7070	7770	7370	70/0	3170	8570	8370	007
M.C.D.I. CONTRACT       350,000       -       -       1,025,000       825,000       625,000       300,000       300,000       300,000       -       -       -       1,025,000       825,000       625,000       300,000       300,000       300,000       -       -       -       -       1,025,000       825,000       625,000       300,000       300,000       300,000       -	City Discretionary											
Subtotal (Discretionary)         121,861,707         124,938,685         124,916,411         118,573,099         126,138,094         111,788,052         121,795,375         104,157,873         91,891,059         85,009,693         77,821,705           % of Total         25%         24%         25%         22%         23%         21%         21%         19%         17%         15%           Total Expenditures         486,545,473         511,188,197         497,191,651         527,184,693         545,187,696         542,203,022         565,521,662         547,131,396         549,591,287         556,652,902         563,784,           MYFP - Surplus / (Gap)         12,819,834         6,940,529         24,967,736         15,167,016         2,943,684         (0)         (27,105,473)         (0)         (0)         (0)           Actual Stabilization Balance         34,897,570         30,011,939         43,752,876         *         *         Estimated Stabilization Balance         41,000,000         34,000,000         34,000,000         30,500,000         29,500,000         29,500,000         29,500,000	City Departments	121,511,707	124,938,685	124,916,411	117,548,099	125,313,094	111,163,052	121,495,375	103,857,873	91,591,059	85,009,693	77,821,136
% of Total       25%       24%       25%       22%       23%       21%       21%       19%       17%       15%         Total Expenditures       486,545,473       511,188,197       497,191,651       527,184,693       545,187,696       542,203,022       565,521,662       547,131,396       549,591,287       556,652,902       563,784,         MYFP - Surplus / (Gap)       12,819,834       6,940,529       24,967,736       15,167,016       2,943,684       (0)       (27,105,473)       (0)       (0)       (0)         Actual Stabilization Balance       34,897,570       30,011,939       43,752,876       *       *         Estimated Stabilization Balance       41,000,000       34,000,000       34,000,000       30,500,000       29,500,000       29,500,000	M.C.D.I. CONTRACT	350,000	-	-	1,025,000	825,000	625,000	300,000	300,000	300,000	-	-
Total Expenditures 486,545,473 511,188,197 497,191,651 527,184,693 545,187,696 542,203,022 565,521,662 547,131,396 549,591,287 556,652,902 563,784,  MYFP - Surplus / (Gap) 12,819,834 6,940,529 24,967,736 15,167,016 2,943,684 (0) (27,105,473) (0) (0) (0)  Actual Stabilization Balance 34,897,570 30,011,939 43,752,876 *  Estimated Stabilization Balance 41,000,000 34,000,000 30,500,000 29,500,000 29,500,	Subtotal (Discretionary)	121,861,707	124,938,685	124,916,411	118,573,099	126,138,094	111,788,052	121,795,375	104,157,873	91,891,059	85,009,693	77,821,136
MYFP - Surplus / (Gap) 12,819,834 6,940,529 24,967,736 15,167,016 2,943,684 (0) (27,105,473) (0) (0) (0) (0)  Actual Stabilization Balance 34,897,570 30,011,939 43,752,876 *  Estimated Stabilization Balance 41,000,000 34,000,000 30,500,000 29,500,000 29,500,000 29,500,000	% of Total	25%	24%	25%	22%	23%	21%	21%	19%	17%	15%	149
Actual Stabilization Balance 34,897,570 30,011,939 43,752,876 * Estimated Stabilization Balance 41,000,000 34,000,000 30,500,000 29,500,000 29,500,	Total Expenditures	486,545,473	511, 188, 197	497,191,651	527,184,693	545,187,696	542,203,022	565,521,662	547,131,396	549,591,287	556,652,902	563,784,843
Estimated Stabilization Balance 41,000,000 34,000,000 34,000,000 29,500,000 29,500,	MYFP - Surplus / (Gap)	12,819,834	6,940,529	24,967,736	15,167,016	2,943,684	(0)	(27,105,473)	(0)	(0)	(0)	(
Estimated Stabilization Balance 41,000,000 34,000,000 34,000,000 29,500,000 29,500,000 29,500,	Actual Stabilization Balance			34.897.570	30.011.939	43.752.876	*					
				5 .,657,570	30,011,333	.5,752,570	41 000 000	34 000 000	34 000 000	30 500 000	29 500 000	29,500,00
												29,300, <b>q</b>



## Requests for Assistance

- Legislation to capture new growth
  - Estimated Revenue to the City = \$4.3M annually; This legislation would allow for the new growth in the City's property values to be counted in the budgeted levy which would take the City's primary levy limit beyond the constraints of Proposition 2 and ½.

#### School Transportation

Estimated savings to the City = \$20M annually; Currently the City is responsible for all School related transportation costs for both Public and Charter Schools. Regional School districts receive some assistance from the State to defray the cost of student transportation. Since the City's land size and student population is comparable to a regional school district, the City should be considered as part of this allocation to help defray School transportation costs. In addition, about \$700K of the City's transportation costs are related to transportation for homeless students to bring them to their home districts. Assistance for funding these costs could be treated as regional transportation so that some reimbursement could be received by the City.



## Requests for Assistance

#### Net School Spending waiver

Estimated savings to the City = \$60M over the life of the debt or \$3M annually; Currently, the rules of net school spending do not allow for debt service payments, even for school projects. Because of the tornado that impacted Western MA, two (2) schools in the City were partially or fully destroyed and require significant capital repair and reconstruction. Allowing for the City's required portion of debt service to be paid from surplus funds within the School department would keep the remaining capital needs of the City on pace as described in our Capital Improvement Plan. An alternative to waiving the Net School Spending requirement would be to have the MSBA pay 100% of the costs that are not reimbursed by FEMA for the tornado damaged school projects.

#### **Promise Program**

Estimated revenue to the City = \$5 million— The State has forgiven the loan to the City and has invested approximately \$8 million toward the Springfield Promise Program. This proposal would utilize \$5 million either all at once or over several years as other revenue sources are re-built. The program currently operates on an annual budget of approximately \$500K which would allow for 3 full years of program operations.

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## Other Ideas

- Additional local aid
- Disaster funding
- Chapter 90
- Medicaid Reimbursements
- Review of formulas to ensure Springfield is getting our fair share (per Federal Reserve Report)



# Next Steps